

# HSHS GHR/BAND DUES REDUCTION PROGRAM INFORMATION SHEET

## What is the HSHS Dues Reduction Program?

The HSHS Dues Reduction Program is set up by the HSHS Band Boosters, and it allows parents a way to earn tax-free money that will go directly in to their student's account by working at the PNC Arena. This program is going on its 8<sup>th</sup> year and has been highly successful for those that have taken advantage of it. It is a great way to get credit on a student account to help pay for various band fees, all while getting to know other parents in the GHR/band family that you might not otherwise meet.

## What is the PNC Arena?

The PNC Arena is an indoor arena located at 1400 Edwards Mill Rd. in Raleigh. The Arena seats 19,722 for basketball, 18,680 for ice hockey, and includes 66 luxury suites and 2,000 club seats. The building has three concourses and includes a 300-seat restaurant. It is home to the Carolina Hurricanes of the National Hockey League and the North Carolina State University Wolfpack men's basketball team of NCAA Division I. In addition to sporting events, it also hosts many fun activities such as Disney on Ice, the circus, WWE, Monster Jam, and many concerts featuring famous artists such as Billy Joel, Taylor Swift, Keith Urban and Bruce Springsteen.

## How does the program work?

The PNC Arena has a contract with a catering company. This company (VAB Catering) has its own hourly employees, but they also allow community organizations (like ours) to supplement the workforce. You will see other bands in the community doing this very same program. Organizations that work the events will receive money each month that will go toward the appropriate student accounts.

## What will I be expected to do?

Most likely we will be assigned a Dippin' Dots/ice cream cart or a gourmet pretzel cart. You will be assigned the position of a cashier or a cart leader, depending on your level of training and experience. Band parents will be properly trained and will always work with another HSHS band parent each shift. Each shift requires 2-3 parents, depending on the cart we are assigned to and the type of event we are working. Hockey games and basketball games typically require 3 parents, while special events and concerts many times only require 2 parents. Spouses and adult family members who have signed the contract (no one under the age of 18) can work together on the same shift, and it will be counted as 2 events toward their contract. Keep in mind that one member of the family must be a trained leader to work an event that requires only 2 parents (such as a concert), as every shift must have a leader to handle the money.

## How much can I expect to make?

The amount of money that you make is determined by your own personal financial goals and the availability of the events. You will sign a contract to guarantee a minimum number of events you will work during the season. At a minimum, you will make \$150 (once your contract is complete), and some have made over \$1,000 in one year. By signing a contract, your October payment of \$150 can be deferred until January 31<sup>st</sup> if the following conditions are met:

1. All previous fair share payments and other band fees must have been paid prior to the October fair share payment due date.
2. At least 2 or 3 of your PNC shifts (depending on your contract terms) must be completed by the end of December.
3. Any balance remaining in your student's account after January 31<sup>st</sup> must be paid promptly to the band boosters.

If you are unable to meet any of these conditions, your contract can be terminated, and you will be responsible for any remaining balance on your student's account without the assistance of the Dues Reduction Program. All additional money above the first \$150 earned will go toward other current band fees and for savings for next year's band fees. We encourage you to work this year to completely pay off next year's fair share fees!!!! Once your initial contract is complete, you will receive \$30-\$40 per shift, depending on your position. Leaders will make \$10 more per shift. Money left over in your child's account may be saved and transferred if you have other children who will enter the high school band program in future years. Please note, there are no cash refunds. Any money left over that is not needed will be used by the general band fund.

## What will the money pay for?

Your credit can help cover fair share costs for GHR, winter programs (Winter Guard and Indoor Percussion), extra uniform accessories, spirit wear for students and family, music fees for the classroom, All-District and Tri-M fees, banquet tickets and more!

## Does the band get any of the profits?

The band will sometimes get a small amount of profit per event for a select number of events. The biggest profit to the band comes at the end of the year in the form of a bonus. This bonus is given only if our group fulfills the contract that is signed with the PNC at the beginning of the season. Our goal is that most of the money coming from the PNC goes directly to the students' families who work.

## What options are available to me?

### **PNC Plan 1:**

Work **5 events**(approximately 4-5 hours each)and receive a total of **\$150** into your student account when your plan is complete. All additional shifts above and beyond your contract will pay **\$30-\$40** depending on your position.

### **PNC Plan 2:**

Work **10 events** (approximately 4-5 hours each) and receive a total of **\$350** into your student account when your plan is complete. All additional shifts above and beyond your contract will pay **\$30-\$40** depending on your position.

## What do I need to wear?

We follow the dress codes put forth by the PNC Arena. You will need a black GHR polo shirt, black pants, black shoes and a GHR ball cap to work. An apron will be provided for you. The shirt and cap need to be ordered in August, which you can do via Charms. It is the personal responsibility of the band parents to provide all clothing necessary, except for the apron.

## **Do I have to sign up now or can I wait until later in the year?**

It is in your best interest to start in the beginning of the season. We can only allow late contracts as space allows. HSHS will need to sign our PNC contract for the 2017-2018 year in August. This contract will state how many events we feel our organization can work. This number is determined by the kind of contracts each family chooses, and how many events above and beyond the contract that each family might want to work. Those that sign contracts before the season begins will have priority, and those signing contracts later in the year will be considered according to the needs of the program. If you think that you will work at least 5 events, sign up NOW so that you can get your spirit wear ordered in a timely manner and be guaranteed the hours that you want.

## **How do I get started?**

Select the plan that works best for you and fill out the appropriate contract. If possible, please send the contract back to Bob Allis or Steve Zurek at [hshs\\_pnc@yahoo.com](mailto:hshs_pnc@yahoo.com) via email. If that is not possible, we will provide you with a physical address where you can send your contract. For those that think they would like to work more shifts than their contract requires, please indicate that on the line provided on the contract so that we can choose a PNC contract that will meet the needs of all our parents.

## **What can I expect once I sign a contract?**

Once you have signed a contract and indicated the number of events you feel that you want to work, you will need to fill out a provided spirit wear form and return it by 15 August. You can expect to receive an invitation in late August or early September where you will have the opportunity to select events that fit your schedule. The first couple of months, the account will look a bit different until we ensure that everyone is properly trained. We are attempting to use Charms for this scheduling, but we may have to fall back to Signup Genius if things don't work as we hope they will. So don't be surprised if you receive a Signup Genius invitation.

Most likely, you will be asked what days you are able to work and we will assign schedules to make sure that everyone receives all the training and experience they need. After that, everyone is free to sign up for the positions and the days that they desire. The quicker you become a leader, the more shift opportunities that will open up to you. You will receive an information packet in late August with details about directions to the PNC and where to park. Your cart leader will meet you in the parking lot on the first event you work and walk through the process with you. You will also receive details about your job expectations so that you can review these before your first shift.

\*\*\*Contact Bob Allis at 919.601.2387 or Steve Zurek at 972.742.1442 or email us at [hshs\\_pnc@yahoo.com](mailto:hshs_pnc@yahoo.com) with any questions or concerns.